# **MCR** Transmission Strategy Services

# **MCR's Attachment O Review**



Helping public power and cooperative transmission owners in MISO optimize and protect their transmission revenue recovery

# MCR Transmission Strategy Practice MISO Attachment O Formula Rate Review



Most public power and cooperative entities are leaving 5% to 20% of their transmission revenue on the table. Are you recovering all the transmission-related costs you are entitled to under the MISO tariff? Many public power entities and cooperatives in MISO are unknowingly leaving substantial amounts of annual transmission revenue requirement ("ATRR") on the table.

Are you sure your transmission-related costs are being properly recorded and can withstand scrutiny? Transmission rates are becoming a larger portion of customers' total bills; your costs must be able to withstand scrutiny from neighboring utilities and other stakeholders.

**Could your staff benefit from education on the Attachment O?** Many public power and cooperative staff are unfamiliar with transmission costs and how costs are recovered in the Attachment O.

**MCR's Attachment O Review** evaluates the assets, expenses, and allocators comprising your ATRR in MISO's Attachment O cost template. We ensure that you are optimizing your transmission revenue and that your costs can withstand any challenges. The review culminates in an educational workshop that explains the mechanics and cost allocation principles in the Attachment O, resulting in better decisions and increased transmission revenue.

MCR has conducted 24 Attachment O — Reviews since 2013. Here's some recent results.

	Recent MCR Transm Clients	% Increase in Transm Revenue from Review
	T&D Cooperative	3%
	G&T 1	5%
	G&T 2	0.2%
	Joint Action Agency	18%
	Municipal 1	60%
	Municipal 2	8%
	Municipal 3	19%
	Municipal 4	15%

# MCR Transmission Strategy Practice Transmission Formula Rate Services

MCR Transmission Strategy staff are the premier transmission formula rates experts. MCR has developed or reviewed over 175 transmission formula rates for clients in MISO, SPP, PJM, CAISO and NYISO. We provide a full suite of formula rate services to joint action agencies, municipals, public power districts, G&Ts, and T&D cooperatives. These services fall into four categories:

# Formula Rate Review for Existing Transmission Owners

- Perform Attachment O transmission formula rate reviews for existing transmission owners to properly record costs, optimize revenue and educate staff
- □ Review cost allocation approaches

## **Development of ATRR for Transmission Owners**

- Develop/review client updates to annual formula rates; defend client update against challenges from neighboring utilities
- Develop the formula rate ATRR and supporting work papers for new transmission owners
- Support Section 205 FERC filings to implement new transmission rates, including customized formula rates and supporting testimony

#### **Review/Challenge to Incumbent IOU Formula Rate Costs**

Review/question the neighboring incumbent IOU formula rates; conduct challenges consistent with RTO protocols, as appropriate

## **Staff Education Workshops on Transmission Formula Rates**

Conduct staff education workshops on MISO cost allocation and the mechanics of the Attachment O, GG and MM

Visit <u>www.mcr-group.com</u> for recent white papers on transmission investing and optimizing transmission rate revenue for public power utilities and G&Ts

# MCR Transmission Strategy Practice What Our Clients Are Saying

"The improved cost recovery from the Attachment O Review is a windfall for us; the return on investment was immediate and substantial. MISO approved all changes this year from the Review."

—General Manager, municipal utility

"I worked with 25 other utilities in Minnesota and I'll tell you there's a lot more utilities that could use this kind of help. The upfront cost is certainly worth the reward." —General Manager, municipal utility

"MCR was able to point out some significant areas where we weren't recovering all the transmission revenue we could; and the numbers were substantial."—CFO, joint action agency

"The results of MCR's Attachment O review compelled us to actually change the way we approach transmission accounting; we have upgraded our processes and our accounting to make sure our involvement in transmission is on equal footing with the IOUs." —General Manager, municipal utility

"MCR's approach is to make sure everything is defendable and to ensure we follow the requirements of the tariff; that's what they care about." —General Manager, municipal utility

"I assumed the person before me knew what they were doing, so I was hesitant to change the way they were doing things. MCR opened my mind and gave me the confidence to change the way things are done."

— Manager of Accounting and Finance, municipal utility

MCR provides transmission strategy support to public power, cooperatives, and independent developers in various RTOs. Our clients have a goal of optimizing the value of their current and future investments in electric transmission. We help them realize the full revenue potential from these transmission assets. MCR's Transmission Strategy practice provides the following services:

# Transmission Formula Rate Analysis (see earlier page for more detail)

- Formula Rate Review for Existing Transmission Owners
- Development of ATRR for Transmission Owners
- Review/Challenge to Incumbent IOU Formula Rate Costs
- Staff Education Workshops on Transmission Formula Rates

### **FERC Filings**

- Section 205 Rate Filings Testimony and Formula Rate Support
- Transmission Incentive Rate Filings and Testimony
- Cost of Capital Expert Testimony
- Intervention and Settlement Support

#### **Strategic Economic Analysis**

- Economic Evaluation of New Transmission Projects
- Development of Transmission Business Plans
- Valuation of Potential Asset Purchase/Sale and Resulting Rate Impacts
- Analysis of Joint Zone Investment, Pricing Agreements & 7-Factor Tests
- RTO Membership Evaluation

#### **Transmission Cost/Rate Competitiveness**

- Peer Cost Comparison by FERC Account
- Rate Strategy and Transmission Revenue Forecasting
- Transmission Capital Investment and Metric Comparisons

# Through our consulting assignments, MCR has created tens of millions of dollars in value for our clients and broken new regulatory ground for our client base with landmark FERC decisions.

# MCR Transmission Strategy Practice Leadership



**Jim Pardikes** is a Vice President at MCR and leads the Transmission Strategy Practice. He has 36 years of experience consulting to the utility industry. His expertise includes incentive filings, expert cost of capital testimony, Section 205 rate filings, and asset valuation. Jim regularly presents to Boards and senior teams and has written extensively on the drivers of transmission

investment. Jim can be reached in the office at 847-504-2549, on mobile phone at 847-226-2084, or by email at jpardikes@mcr-group.com.

"Jim has a way of getting to the core concept; he's able to present it in a way that's understandable. He has a confidence when he's presenting, which is quite valuable." —Transmission Planning Manager, G&T



**Ron Kennedy** is a Director with MCR. He has over 22 years of experience in consulting to the utility industry. His expertise includes formula rates, Section 205 rate filings, rate incentives, evaluation of RTO membership, asset valuation, asset eligibility and financial evaluation of transmission projects. Ron is experienced in presenting to executive teams and Boards

of Directors. Ron can be reached at <u>rkennedy@mcr-group.com</u>.

"Ron knows those FERC accounts like the back of his hand." --- Vice President, JAA



**Nikhil Tarlapally** is a Consultant with MCR. Nikhil has over six years of utility experience. His expertise includes financial forecasting, and the economic analysis of various transmission, generation and renewables projects. He has supported rate case filings, provided multi-year revenue requirements analyses, and provided analysis to support transmission testimonies. He has also helped support the annual development of the MCR Transmission Investment white papers, including development of capital investment metrics. Nikhil can be reached at ntarlapally@mcr-group.com

For further information, please contact:

Jim Pardikes V.P., Transmission Strategy OFFICE: 847-504-2549 MOBILE: 847-226-2084 jpardikes@mcr-group.com

To learn more about MCR, visit us online at www.mcr-group.com



**MCR Performance Solutions LLC** 155 North Pfingsten Road, Suite 155 Deerfield, IL 60015